

FINANCIAL STATEMENTS

For the Years Ended December 31, 2018 and 2017



WESTERN ENVIRONMENTAL LAW CENTER FINANCIAL STATEMENTS For the Years Ended December 31, 2018 and 2017

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Western Environmental Law Center Eugene, Oregon

We have audited the accompanying financial statements of Western Environmental Law Center (a nonprofit organization), which comprise the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities, cash flows, and functional expenses for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Western Environmental Law Center as of December 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Jones & Roth, P.C.

Jones & Roth, P.C.

Eugene, Oregon

August 27, 2019



WESTERN ENVIRONMENTAL LAW CENTER STATEMENTS OF FINANCIAL POSITION

December 31, 2018 and 2017

	 2018	 2017
Assets		
Current assets		
Cash and cash equivalents	\$ 1,646,422	\$ 2,020,611
Prepaid expenses	18,689	18,108
Accounts receivable	75,693	32,614
Grants and contributions receivable	174,505	-
Certificates of deposit, short-term	499,920	-
Other assets	 436	 429
Total current assets	2,415,665	 2,071,762
Equipment and furnishings		
Equipment and furnishings	92,888	76,221
Accumulated depreciation	 (51,862)	 (41,018)
Equipment and furnishings, net	 41,026	 35,203
Other assets		
Certificate of deposit, long-term	-	223,121
Funds held in trust	11,634	38,496
Beneficial interest in the assets of the Oregon Community		
Foundation (OCF)	39,136	40,337
Deposits	12,735	12,735
Unemployment deposit	 10,001	 10,000
Total other assets	 73,506	 324,689
Total assets	\$ 2,530,197	\$ 2,431,654

	 2018	 2017
Liabilities and Net Assets		
Current liabilities		
Accounts payable	\$ 21,991	\$ 13,032
Credit card payable	27,047 63,904	16,530 53,367
Payroll payables	 03,904	 53,367
Total current liabilities	112,942	82,929
Other liabilities	44.004	00.404
Funds held in trust	 11,631	 38,494
Total liabilities	124,573	 121,423
Net assets		
Without donor restrictions:		
Board designated	1,074,600	1,033,203
Undesignated	 869,771	 943,111
Total net assets without donor restrictions	1,944,371	1,976,314
With donor restrictions	 461,253	 333,917
Total net assets	 2,405,624	 2,310,231
Total liabilities and net assets	\$ 2,530,197	\$ 2,431,654

WESTERN ENVIRONMENTAL LAW CENTER STATEMENT OF ACTIVITIES

For the Year Ended December 31, 2018

		thout Donor estrictions	ith Donor estrictions	 Total
Revenues, gains, and other support				
Grants	\$	81,500	\$ 946,500	\$ 1,028,000
Contributions		637,603	97,000	734,603
Fees and reimbursements		507,843	-	507,843
Education fees		20,000	-	20,000
In-kind donations		9,051	-	9,051
Miscellaneous		23	-	23
Interest income		7,083	-	7,083
Change in beneficial interest in				
the assets of the OCF		(1,201)	-	(1,201)
Net assets released from restrictions:				
Satisfaction of program restrictions		916,164	 (916,164)	
Total revenues, gains, and other support		2,178,066	 127,336	 2,305,402
Expenses				
Program		1,838,120	-	1,838,120
Management and general		224,413	-	224,413
Fundraising		147,476	 	 147,476
Total expenses		2,210,009		 2,210,009
Change in net assets		(31,943)	127,336	95,393
Net assets, beginning of year		1,976,314	 333,917	 2,310,231
Net assets, end of year	<u>\$</u>	1,944,371	\$ 461,253	\$ 2,405,624

WESTERN ENVIRONMENTAL LAW CENTER STATEMENT OF ACTIVITIES

For the Year Ended December 31, 2017

	Without Donor Restrictions	With Donor Restrictions	Total
Revenues, gains, and other support			
Grants	\$ 28,000	\$ 823,333	\$ 851,333
Contributions	1,239,920	75,000	1,314,920
Fees and reimbursements	923,232	-	923,232
Education fees	20,000	-	20,000
In-kind donations	11,492	-	11,492
Miscellaneous	18,685	-	18,685
Interest income	4,036	-	4,036
Change in beneficial interest in			
the assets of the OCF	5,277	-	5,277
Net assets released from restrictions:			
Satisfaction of program restrictions	779,984	(779,984)	
Total revenues, gains, and other support	3,030,626	118,349	3,148,975
Expenses			
Program	1,817,757	-	1,817,757
Management and general	200,956	-	200,956
Fundraising	176,146		176,146
Total expenses	2,194,859		2,194,859
Change in net assets	835,767	118,349	954,116
Net assets, beginning of year	1,140,547	215,568	1,356,115
Net assets, end of year	\$ 1,976,314	\$ 333,917	\$ 2,310,231

WESTERN ENVIRONMENTAL LAW CENTER STATEMENTS OF CASH FLOWS

For the Years Ended December 31, 2018 and 2017

	2018			2017
Cash flows from operating activities				
Change in net assets	\$	95,393	\$	954,116
Adjustments to reconcile change in net assets	·	,	·	,
to net cash provided by operating activities:				
Depreciation		10,844		8,085
Change in beneficial interest in the assets of OCF		1,201		(5,277)
(Increase) decrease in:				
Prepaid expenses		(581)		(5,676)
Accounts receivable		(43,079)		42,084
Grants receivable		(174,505)		25,000
Other assets		(7)		(16)
Deposits		-		(1,740)
Unemployment deposits		(1)		-
Increase (decrease) in:				
Accounts payable		8,959		8,459
Credit card payable		10,517		4,205
Payroll payables		10,537		1,789
Net cash provided (used) by operating activities		(80,722)		1,031,029
Cash flows from investing activities				
Net purchase of equipment		(16,668)		(19,172)
Proceeds from sale of assets		-		1,361
Net investment in certificates of deposit		(276,799)		(1,996)
Net cash used by investing activities		(293,467)		(19,807)
Net increase (decrease) in cash and cash equivalents		(374,189)		1,011,222
Cash and cash equivalents, beginning of year		2,020,611		1,009,389
Cash and cash equivalents, end of year	\$	1,646,422	\$	2,020,611

WESTERN ENVIRONMENTAL LAW CENTER STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended December 31, 2018

				Support	Servi	ices	
		Program	Ма	nagement			Total
		Services		d General	Fu	ndraising	Expenses
Salaries	\$	1,045,769	\$	143,642	\$	59,662	\$ 1,249,073
Payroll taxes		78,860		10,832		4,499	94,191
Payroll benefits		152,664		21,673		9,451	183,788
Litigation:							
Communication		128,056		-		-	128,056
Education and licensure		33,394		-		-	33,394
Experts		81,742		-		-	81,742
Meals and travel		109,188		-		-	109,188
Grants passed through		8,500		-		-	8,500
Other		46,777		-		-	46,777
Communications		11,151		1,532		636	13,319
Depreciation		9,079		1,247		518	10,844
General insurance		6,610		908		377	7,895
Professional services		-		12,350		-	12,350
Office rent		66,363		9,115		3,786	79,264
Repairs		2,181		300		124	2,605
Small equipment		1,809		248		103	2,160
Utilities		10,205		1,402		582	12,189
Education, outreach		41,450		-		-	41,450
Printing and postage		-		1,775		41,059	42,834
Supplies		-		6,403		3,809	10,212
Technology		-		-		9,405	9,405
Board expense		2,920		5,118		-	8,038
Staff development and training		867		3,940		2,213	7,020
Travel		-		-		5,752	5,752
Office expenses		535		3,928		-	4,463
Other expenses	_					5,500	5,500
Total functional expenses	\$	1,838,120	\$	224,413	\$	147,476	\$ 2,210,009

WESTERN ENVIRONMENTAL LAW CENTER STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended December 31, 2017

			Support	Serv	ices	
	Program	Ма	nagement			Total
	Services		d General	Fu	ndraising	Expenses
Salaries	\$ 993,412	\$	137,687	\$	79,896	\$ 1,210,995
Payroll taxes	75,354		10,444		6,060	91,858
Payroll benefits	129,779		18,631		10,914	159,324
Litigation:						
Communication	119,200		-		-	119,200
Education and licensure	28,898		-		-	28,898
Experts	127,154		-		-	127,154
Meals and travel	114,963		-		-	114,963
Grants passed through	24,000		-		-	24,000
Other	53,531		-		-	53,531
Communications	8,367		1,160		673	10,200
Depreciation	6,632		919		534	8,085
General insurance	6,883		954		554	8,391
Professional services	-		9,150		-	9,150
Office rent	62,689		8,689		5,041	76,419
Repairs	5,294		734		426	6,454
Small equipment	2,989		-		-	2,989
Utilities	12,054		1,671		969	14,694
Education, outreach	42,617		-		-	42,617
Printing and postage	-		1,861		36,427	38,288
Supplies	-		6,547		6,833	13,380
Technology	-		-		7,582	7,582
Board expense	3,674		-		-	3,674
Staff development and training	-		-		1,430	1,430
Travel	-		-		7,400	7,400
Office expenses	267		2,509		-	2,776
Other expenses	 				11,407	 11,407
Total functional expenses	\$ 1,817,757	\$	200,956	\$	176,146	\$ 2,194,859

1. Nature of Operations and Summary of Significant Accounting Policies

Organization

Western Environmental Law Center's (WELC) mission is to use the power of the law to safeguard the public lands, wildlife, and communities of the American West in the face of a changing climate. WELC's fee and reimbursements income consists of legal awards, settlements, and fees from public interest environmental legal cases.

Recent Accounting Standard Adopted

During the year ended December 31, 2018, WELC adopted the provisions of the Financial Accounting Standards Board's (FASB) Accounting Standards Update (ASU) No. 2016-14: *Presentation of Financial Statements of Not-for-Profit Entities*. The standard was applied on a retrospective basis. In addition to changes in terminology used to describe categories of net assets throughout the financial statements, new disclosures were added regarding liquidity and availability of resources and related to functional allocation of expenses. The 2017 financial statements have been restated to conform to the presentation and disclosure requirements of ASU 2016-14.

Basis of Accounting

WELC's financial statements have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities. Net assets, revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of WELC and changes therein are classified and reported as follows:

- Net assets without donor restrictions Net assets that are not subject to donor-imposed stipulations or restrictions.
- Net assets with donor restrictions Net assets subject to donor-imposed stipulations that
 may or will be met, either by actions of the WELC and/or the passage of time. When a
 restriction expires, net assets with donor restrictions are reclassified to net assets without
 donor restrictions and reported in the statements of activities as net assets released from
 restrictions.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, and changes therein, and disclosure of contingent assets and liabilities. Actual results could differ from those estimates.

Income Tax Status

WELC is an exempt organization under Section 501(c)(3) of the Internal Revenue Code. In addition, WELC qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(2). WELC files required informational returns with both the U.S. federal jurisdiction and the state of Oregon.

1. Nature of Operations and Summary of Significant Accounting Policies, continued

Cash and Cash Equivalents

WELC's cash and cash equivalents consists of cash on hand and demand deposits, including a money market account, with multiple financial institutions.

Receivables Policies

Some of WELC's program services are performed on a contingency fee basis. No interest on receivables is charged unless court ordered. No receivables for services are booked until final settlement is reached. If there is a contractual agreement for WELC to receive payment for fees and/or costs directly from the client, then WELC will book that receivable as it is earned. If receivables become uncollectible, they are written-off directly. Management determines the collectability and current or non-current status on a case by case basis. If associated with an active case, those costs may ultimately be recovered through a settlement or court decision.

Property and Equipment

Property and equipment is comprised of equipment and furnishings. Depreciation of equipment and furnishings is provided over the estimated useful lives, using the straight-line method. Purchased assets are recorded at historical cost. Donated assets are recorded at fair value at date of contribution. Additions, betterments, and replacements are capitalized. Expenditures for normal maintenance and repairs and replacements are charged to expense as incurred.

Revenue Recognition

Grants and contributions are recognized as revenue when the contribution or grant is promised or made and are recorded as support that is either with or without donor restrictions. Classification is based on the existence and nature of any donor restrictions imposed on the contribution. Support that is restricted by the donor is reported as restricted revenues and is released to net assets without donor restrictions when the restriction is met.

Fees and reimbursement revenue is recognized when the related services have been rendered by WELC and/or the case settlement is awarded by the court system. Such revenue is considered to be without donor restrictions.

In-kind Donations

In-kind donations are valued at market value at the date of donation. WELC recognizes as contributions and expenditures donations of services which require specialized skills and donated items at fair market value.

Expense Allocation

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

2. Liquidity and Availability of Resources

WELC has a policy to manage its liquidity and reserves in order to meet its needs to fund operating expenditures. At December 31, 2018 and 2017, the WELC's financial assets, reduced by amounts not available for general expenditures within one year, are comprised of the following:

		2018		2017
Cash and cash equivalents Receivables Certificates of deposit	\$	1,646,422 250,198 499,920	\$	2,020,611 32,614 223,121
Financial assets		2,396,540		2,276,346
Less amounts not available for general expenditure within one year: Receivables with donor-imposed restrictions Board designated reserve		(45,000) (1,074,600)		- (1,033,203)
Financial assets available for general expenditure within one year	<u>\$</u>	1,276,940	<u>\$</u>	1,243,143

The Board of Directors has designated a portion of WELC's net assets without donor restrictions to be reserved for three purposes: to provide for WELC's operations in the event of a revenue shortfall; to create a means to fund special projects that are not otherwise funded; and to contribute to the beneficial interest in the assets of OCF or another revenue-generating tool for WELC. WELC has a reserve fund management policy that outlines the investment policy for the reserve fund, which is to invest in low-risk, high yield, socially responsible investments, and the method by which contributions and withdrawals are made to and from the reserve. The board designated funds are held in savings and money market accounts and certificates of deposit.

3. Accounts Receivable

As of December 31, 2018 and 2017, accounts receivable consisted primarily of fees from legal actions and contracted services. Management periodically evaluates the collectability of receivables. Management considers the amounts fully collectible; therefore, no allowance for doubtful accounts has been recorded. Receivables are written-off as uncollectible when all avenues for collection have been exhausted.

As of December 31, accounts receivable consisted of the following:

		2018	 2017
Fees and settlements from legal actions	\$	62,874	\$ 15,295
Contracted services		12,500	12,500
Other receivables		319	 <u>4,819</u>
Total accounts receivable	<u>\$</u>	75,693	\$ 32,614

4. Certificates of Deposit

Certificates of deposit consists of certificates of deposit with an original maturity greater than three months. At December 31, 2018, the certificates of deposit were recorded at fair market value. At December 31, 2017, the certificate of deposit were recorded at cost plus interest earned, which approximated fair value. Certificates of deposit are classified between current and non-current assets based on respective maturity dates.

5. Funds Held in Trust

WELC maintains separate bank accounts for funds held in trust. These funds are mostly comprised of attorney retainers and fee recoveries. These funds are held in trust until they are distributed to the appropriate parties.

6. Concentration of Credit Risk

WELC maintains cash and cash equivalents and certificate of deposit balances in some bank accounts, exceeding the Federal Deposit Insurance Corporation (FDIC) depository insurance limit of \$250,000. At December 31, 2018 and 2017, WELC's balances exceeded FDIC depository insurance by \$925,723 and \$1,949,930, respectively.

WELC has accounts receivable from various parties under the terms of contracts and settlement agreements. At December 31, 2018, 87.85 percent of the total accounts receivable balance was due from three parties. At December 31, 2017, 85.2 percent of the total accounts receivable balance was due from two parties.

7. Beneficial Interest in the Assets of the Oregon Community Foundation (OCF)

In 2007, a board designated endowment fund (Fund) was established at the Oregon Community Foundation (OCF). This Fund is used by OCF as the source of unrestricted grants for WELC. The agreement with OCF stipulates that the Fund shall be held and owned by OCF. OCF may distribute, on an annual basis, a fixed percentage of the Fund assets. The percentage is determined by the Board of Directors of OCF. The agreement also provides that, upon written request from a majority of the Board of Directors of OCF, additional distributions may be made from the Fund assets, even to the exhaustion of the Fund.

The following schedule summarizes the activity of the Fund, reported at fair value, for the years ended December 31:

	2	018	 2017
Interest and dividends Realized gains Unrealized gains (losses) Investment management fees OCF fees	\$	305 738 (1,885) (155) (204)	\$ 321 386 4,897 (138) (189)
Net change		(1,201)	5,277
Beginning balance		40,337	 35,060
Ending balance	\$	39,136	\$ 40,337

8. Net Assets

As of December 31, net assets with donor restrictions were available for:

	2018			2017		
Litigation and grant programs	<u>\$</u>	461,253	\$	333,917		
Total net assets with donor restrictions	<u>\$</u>	461,253	\$	333,917		

9. Leases

As of December 31, 2018, WELC occupied office space at several locations under non-cancelable lease agreements as follows:

	Term	Monthly Lease Payment		
Office space: Seattle, Washington	September 1, 2017 – September 30, 2022	\$	2,048	
Taos, New Mexico	August 1, 2016 – July 31, 2017, month to month thereafter		2,069	
Helena, Montana	May 1, 2013 – December 31, 2020; monthly lease payment includes utility charge of \$185, increasing 3% annually each April.		870	
Eugene, Oregon	April 6, 2018 – April 5, 2023		2,563	

Future minimum lease payments under the non-cancelable lease agreements are as follows:

Year Ended December 31,	
2019	\$ 66,843
2020	68,718
2021	59,296
2022	53,913
2023	8,962
Thereafter	
Total	\$ 257,732

Rental expenses for the years ended December 31, 2018 and 2017 totaled \$81,425 and \$79,408, respectively.

10. Concentrations of Income

For the year ended December 31, 2018, 28.21 percent of the total grants came from two grantors which comprised 12.58 percent of total revenues, gains, and other support. For the year ended December 31, 2017, 27.02 percent of the total grants came from a two grantors which comprised 7.30 percent of total revenues, gains, and other support. For the year ended December 31, 2018, 13.61 percent of the total contributions came from one donor which comprised 4.34 percent of total revenues, gains, and other support. For the year ended December 31, 2017, 40.20 percent of the total contributions came from one donor which comprised 16.79 percent of total revenues, gains, and other support.

11. Fair Value Measurement

Accounting principles generally accepted in the United States of America define fair value, establish a framework for measuring fair value, and establish a fair value hierarchy that prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability; in the absence of a principal market, the most advantageous market.

Valuation techniques that are consistent with the market, income, or cost approach are used to measure fair value.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

- Level 1: Inputs are quoted prices in active markets for identical assets or liabilities for which WELC has the ability to access at the measurement date.
- Level 2: Inputs (other than quoted prices included within Level 1) that are observable for the asset or liability, either directly or indirectly.
- Level 3: Unobservable inputs for the asset or liability that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which determination of fair value requires significant management judgment or estimation.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

11. Fair Value Measurement, continued

The following table sets forth by level, within the fair value hierarchy, WELC's assets at fair value as of December 31, 2018:

		Level 1		Level 2	_	Level 3		Total
Certificates of deposit Beneficial interest in the assets of	\$	-	\$	499,920	\$	-	\$	499,920
OCF						39,136		39,136
Total fair value assets measured on a recurring basis	<u>\$</u>	<u>-</u>	<u>\$</u>	499,920	<u>\$</u>	39,136	<u>\$</u>	539,056

The following table sets forth by level, within the fair value hierarchy, WELC's assets at fair value as of December 31, 2017.

		_evel 1		Level 2		Level 3		Total
Certificate of deposit Beneficial interest in the assets of	\$	-	\$	223,121	\$	-	\$	223,121
OCF						40,337		40,337
Total fair value assets measured on a recurring basis	<u>\$</u>		<u>\$</u>	223,121	<u>\$</u>	40,337	<u>\$</u>	263,458

12. Defined Contribution Pension Plan

Effective April 1, 2011, WELC sponsored a 401(k) deferred compensation plan, with a safe harbor plan. Effective January 1, 2016, the plan was amended to include employer matching contributions. During the years ended December 31, 2018 and 2017, WELC contributed \$41,765 and \$35,942, respectively, to the plan as employer matching contributions.

13. Contingencies

WELC has elected to self-insure for unemployment. The contingent liability is not subject to measurement. In 2018 and 2017, there were one and two former employees who had been separated from service and were within the unemployment look back period, respectively. The State of Oregon Employment Department required WELC to hold separately an unemployment reserve with a minimum balance of \$10,000.

14. Compensated Absences

WELC accrues earned vacation time. The amount payable at December 31, 2018 and 2017, was \$38,909 and \$27,799, respectively. WELC has a sabbatical program under which employees can earn three months of paid leave every five years of employment. No amount is accrued for sabbatical time as the liability is not subject to reasonable estimation.

15. Credit Card Lines of Credit

Certain WELC employees use WELC credit cards for organizational expenses. At December 31, 2018 and 2017, the combined balance on these cards was \$27,047 and \$16,530, respectively. As of December 31, 2018 and 2017, the combined available credit on all the cards was \$72,953 and \$73,470, respectively. At December 31, 2018 and 2017, there were credit cards being held by 18 and 16 employees, respectively.

16. Reclassifications

Certain prior year amounts have been reclassified to conform to current year presentation. Such reclassifications had no effect on previously reported net assets or change in net assets.

17. Subsequent Events

Management evaluates events and transactions that occur after the statement of financial position date as potential subsequent events. Management has performed this evaluation through the date of the independent auditor's report.